

CSP Licensing Agreement

A GROUNDWORK FOR SCADA SUCCESS



Trihedral is committed to helping you, the system integrator, maximize your return on investment while increasing the satisfaction of your customers. In addition to granting you the legal right to resell our software, the Certified Solution Provider (CSP) License Agreement¹ provides tools to help you get the most from VTScada as well as discounts to reward those who actively help to make VTScada a success.

CSP LICENSING AGREEMENT

This **no-cost**, annually renewable contract provides non-exclusive worldwide permission to sublicense VTScada.

It includes the following cost-saving resources:

- Referrals to projects we discover in your area.
- A listing on our website with a link to yours.
- Promotional datasheets and brochures.
- Permission to use Trihedral and VTScada logos.
- Time-limited sales demo licenses for use in promoting VTScada.
- Opportunities to participate in marketing ventures such as seminars, tradeshows, and case studies.

OPTIONAL OEM/SYSTEM INTEGRATOR LICENSE

This **optional** license includes the tools, training, and support you need to start building world-class applications. This in-house development/runtime license includes unlimited tags, two Thin Clients, Version Control, OPC/REST/ODBC/Web Services, drivers, and Alarm Notifications. This license has a 20-hour restart.

For \$3,065.00³ you will receive:

- Two OEM/Integrator installation Serial Numbers for two developers (total of 4 installation License Keys).⁴
- Up to two \$1,000.00 training credits.^{2 & 5}
- Access to our extraordinary support team.
- Eligibility to renew for only 15% per year.
- Additional Developers for \$1535³ (2 keys per developer) each.

UP TO 25% OF DISCOUNTS²

By signing the CSP Licensing Agreement, you receive a 15% discount on every VTScada license you sell and each support package you renew.

- Additional 5% Add a link to <u>VTScada.com</u> to your website.
- Additional 5% Maintain an up-to-date OEM/SI Integrator License (above right).

MORE INFORMATION

Click below to find the VTScada sales contact for your area and request a customized CSP Licensing agreement to review and sign.

1-800-463-2783 (Toll-free in North America) info@trihedral.com

1-902-835-1575 (Worldwide)

VTScada.com/BecomeAnIntegrator

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- 1. This is a brochure only. For a list of all binding terms and conditions, consult the VTScada CSP Licensing Agreement itself.
- In some areas VTScada Distributors are responsible for training and integrator discounts.
- 3. US or Canadian currency depending on the country of your business.
- 4. Two installations per Serial Number. Not necessary if you already have a VTScada OEM/SI License.
- 5. During regularly scheduled online or in-person courses. Travel, meals, and accommodation not included. Limited to one year from OEM purchase date.

